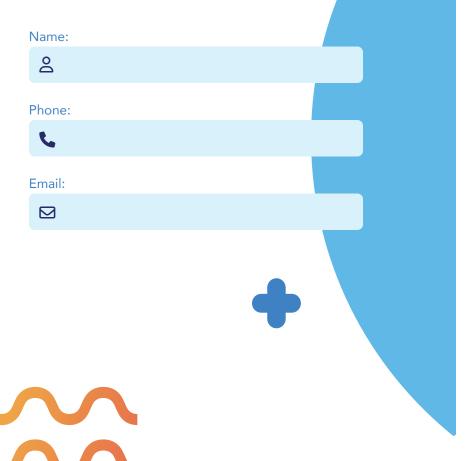


NONPROFIT
HAll the dates and reminive
you need for successful
fundraising year-round.

All the dates and reminders you need for successful





Hey there, Changemaker!

Just in case you haven't heard this lately: Your work is important. The time and effort you put into building a thriving, generous community is priceless. Whether you're running huge campaigns or checking off daily to-do lists, everything you do adds up to a huge impact.

That's why we wanted to send you this planner. Whether you use this to manage your daily work, as inspiration for social posts or emails, or to start conversations with others at your organization, we hope it makes your job a little easier.

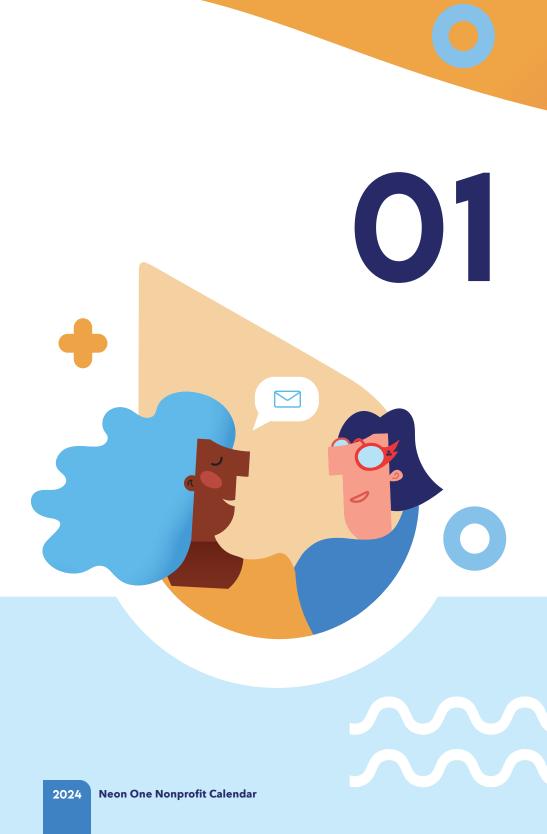
As you work through these pages—as you complete all the little tasks that arise every day—you're creating a better, more compassionate world. And we're cheering you on the whole way through.

You're amazing!

Best wishes, The Neon One Team







JANUARY THEME: DONOR RETENTION

Do you see a bunch of new names in your donor database this month?

The end-of-year giving season often means an influx of new donors. You worked hard to get them to donate—now's the time to make sure they stay engaged all year. Spend some time thanking them for their support, getting them familiar with your work, and strengthening their connection to your nonprofit and the community you serve. Send some extra love to your loyal donors, too!

January is the perfect time to focus on donor retention and building relationships with your supporters. Remind your donors of the feel-good emotions they felt when they gave last month and set the stage for future engagement this year.

Donor retention conversation starters:

- · What was the best impact update you've ever gotten from another nonprofit?
- If time and money weren't limited, what would you do to engage your supporters? Can you use that as a starting point for a new donor retention tactic?
- What can you do this month to surprise and delight your new donors?

January

01 - CALENDAR

	SUNDAY	MONDAY	TUESDAY
MONTH-LONG OBSERVANCES: Veganuary National Blood Donor Month		1 New Years Day	2 Mind-Body Wellness Day
Cervical Cancer Awareness Month Dry January National Glaucoma Awareness Month	7 Orthodox Christmas	8	9
NOTES:	14 Dress Up Your Pet Day	15 Civil Rights Day Martin Luther King Jr. Day	16
	21 World Religion Day	22	23
		Cervical Cancer Awa	reness Week (Jan 22-28)
	28	29	30 World Leprosy Day
	(Jan 22-28)		

DONOR RETENTION

WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
3 World Braille Day	4	5	6
10	11 Human Trafficing Awareness Day	12	13 Korean-American Day
17	18	19	20
24 International Day of Education	25	26	27 Yom Hashoah (Holocaust Remembrance Day)



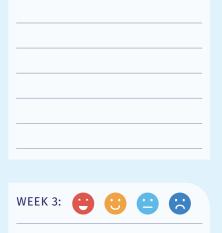
January weekly plan

MONTHLY RESOURCE:

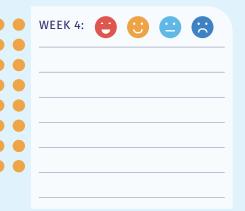


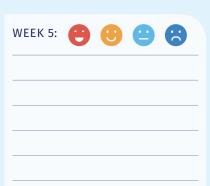
Thank-You Letter Templates





WEEK 1: 😑 🙂 😁





	DONOR RETENTION
YOUR WINS	TO DO / GROCERY LIST
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FAVORITE MEMORY:

BIGGEST CHALLENGE:

NEXT MONTH'S GOALS:





FEBRUARY

THEME: NONPROFIT WEBSITES

When was the last time your nonprofit's website had an update?

Don't worry—we know how daunting a website refresh can be. Sometimes even knowing where to begin is tough!

February is the perfect time of year to update your site. Here are some questions you can use to guide yourself (and the rest of your team) through the process:

• Does our site load quickly on both desktop and mobile devices?

- Do the images and copy on our homepage still reflect what we do?
- Is our navigation menu simple and easy to use?
- Are there any broken links, images, or other elements we should update?
- Can site visitors easily find and use our donation form?

As you work through these questions, you'll start to notice parts of your website that may benefit from an update.

Even more website conversation starters:

- What are your favorite nonprofit websites? Do they have any elements in common?
- · What would your dream website look like?
- If you could make a single change to your existing website, what would it be?

February

02 - CALENDAR

	SUNDAY	MONDAY	TUESDAY
MONTH-LONG OBSERVANCES:			
Black History Month			
American Heart Month			
Canned Food Month LGBTQ+ History	4 World Cancer Day	5	6 International Day of Zero Tolerance for
Month	World Interfaith Har	mony Week (Feb 1-7)	F.G.M
	Race Equality Week	-	
NOTEC			
NOTES:	11	12	13
	International Day of Women and Girls in Science Super Bowl Sunday (Feb 5-11)	International Epilepsy Day	Mardi Gras
	18	19	20
		President's Day	National Love Your Pet Day World Day of Social Justice
	25	26	27
			World Non-
			Governmental Organization Day World Spay Day
		National Eating Disc	orders Awareness Week
		1	1

NONPROFIT WEBSITES

WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2 Groundhog Day Give Kids a Smile Day	3 Feed the Birds Day National Women Physicians Day Golden Retriever Day
	World Interfaith Harr	mony Week (Feb 1-7)	-
7	8	9	10 Chinese New York
			Chinese New Year

14 Valentine's Day National Organ Donor Day International Book Giving Day Ash Wednesday	15 International Childhood Cancer Day	16	17 Random Acts of Kindness Day
21	22	23	24
28	29 Rare Disease Day		
		(Feb 26-Mar 1)	

February

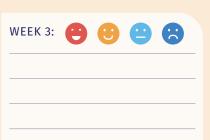
WEEKLY PLAN

MONTHLY RESOURCES:



Assess Your Website





WEEK 5: 😑 🙂 🙁

WEEK 1: 🕘 🙂 🙁





	NONPROFIT WEBSITES		
YOUR WINS	*	TO DO / GROCERY LIST	
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FAVORITE MEMORY:

BIGGEST CHALLENGE:

NEXT MONTH'S GOALS:





MARCH THEME: WEBSITE FORMS

Last month, you took a look at your website. This month, take a look at the forms you use to engage visitors to your website.

How do you use forms on your website? Do you use them to recruit volunteers? Are they important for membership sign-ups? Do you have a donation form? Are you using a form to collect newsletter subscriptions?

However you use them, your forms are an important tool for connecting with your community. This month, take a few minutes to review the forms on your site. Make sure they're easy to use, work on all devices, and are streamlined and simple.

Start talking about your forms:

- Ask people to go through your website and fill out a few of your forms. What do they notice? How is their experience?
- What would you add to your donation or membership enrollment form to make it more compelling to your community?
- How can you rewrite your forms' calls to action to catch people's attention?

March

03 - CALENDAR

	SUNDAY	MONDAY	TUESDAY
MONTH-LONG OBSERVANCES:			
Women's History Month			
Social Work Month			
Music In Our Schools Month	3	4	5
Colorectal Cancer Awareness Month	World Wildlife Day World Hearing Day		
Developmental Disability Awareness Month			
National MS Education and Awareness Month	10	11	12
NOTES:	Daylight Savings Time Starts Ramadan Begins		
	17 St. Patrick's Day	18	19 International Read to Me Day Certified Nurses Day World Social Work Day
	24	25	26
	Palm Sunday	National Medal of Honor Day	American Diabetes Alert Day
	31 International		
	Transgender Day of Visibility Easter Sunday		
	World	Autism Acceptance Wee	ek (March 27-April 2)

WEBSITE FORMS

WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1 Zero Discrimination Day Employee Appreciation Day International Wheelcheelchair Day	2 Read Across America Day World Teen Mental Wellness Day
6 National Dentist Day	7	8 International Women's Day	9
13 National K9 Veterans Day	14 World Kidney Day International Day of Mathematics Pi Day	15	16 Disabled Access Day
20 World Oral Health Day International Day of Happiness	21 International Day for the Elimination of Racial Discrimination World Down Syndrome Day	22 World Water Day	23 National Puppy Day Earth Hour (8:30 p.m. to 9:30 p.m.)
27 World Theatre Day	28 Respect Your Cat Day	29 National Vietnam War Veterans Day Good Friday	30
World Autism Accept	ance Week (March 27-Ap	pril 2)	

March

WEEKLY PLAN

MONTHLY RESOURCES:

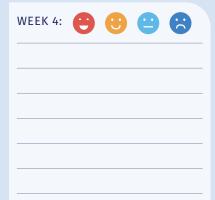


A Simple Nonprofit Donation Form Example (and Why It Works)

WEEK 2:	e	•	9	6











		WEBSITE FORMS
YOUR WINS	*	TO DO / GROCERY LIST
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FAVORITE MEMORY:

BIGGEST CHALLENGE:

NEXT MONTH'S GOALS:





A P R I L THEME: VOLUNTEER RELATIONSHIPS

Volunteers are among your most valuable supporters. They give you their time, their energy, and their skills—and they're also very likely to give financially and share their love for your cause with their friends and family.

April is National Volunteer Month, which means it's the perfect opportunity to do something special for this dedicated group. Whether you plan a small campaign (like a day where everyone on your staff writes handwritten notes to your volunteers) or a big celebration, spend some time this month showing your volunteers how much they mean to you.

Volunteer engagement conversation starters:

- Which of your volunteers have you worked with most closely? What motivates and inspires them?
- Do you have any new volunteers? How can you get to know them better?
- What's something special you can do for your volunteers this month?

April

04 - CALENDAR

MONTH-LONG	SUNDAY	MONDAY	TUESDAY
OBSERVANCES:		1	2
National Minority Health Month		April Fool's Day	World Autism Awareness Day
Autism Acceptance Month			International Children's Book Day
National Volunteer Month	World	Autism Acceptance We	eek (March 27-April 2)
Child Abuse Prevention Month	7 World Health Day	8 Ramadan Ends	9 Eid al-Fitr Begins
Fair Housing Month			
Paralyzed Veterans Awareness Month			
Sexual Assault Awareness Month	14	15	16
NOTES:		Tax Day World Art Day	
	National Volunteer V	Veek (April 14-20)	
	21	22	23
		Earth Day	World Book Day
		Passover (April 22-3	
		Lesbian Visibility We	eek (April 22-28)
	28	29	30
		P	assover (April 22-30)
	(April 22-28)		
	MS Awareness Week		
	1		

	VOUU		
WEDNESDAY			
WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
3	4	5	6
	National School Librarian Day		
	Librarian Day		
10	11	12	13
Eid al-Fitr Ends	National Pet Day World Parkinson's	Day of Silence	
National Hug Your Dog Day	Day		
17	18	19	20
17	10	19	20
24	25	26	27
	1	1	1
	MS Awareness Week	(April 25-May 1)	
(April 25-May 1)			
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			NEONONE.COM



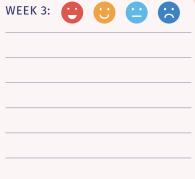
MONTHLY RESOURCES:

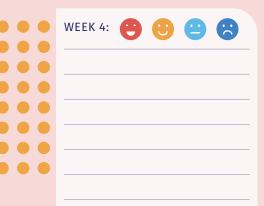


The Best Volunteer Recruitment Methods for Nonprofits

WEEK 2:	•	•	9	;









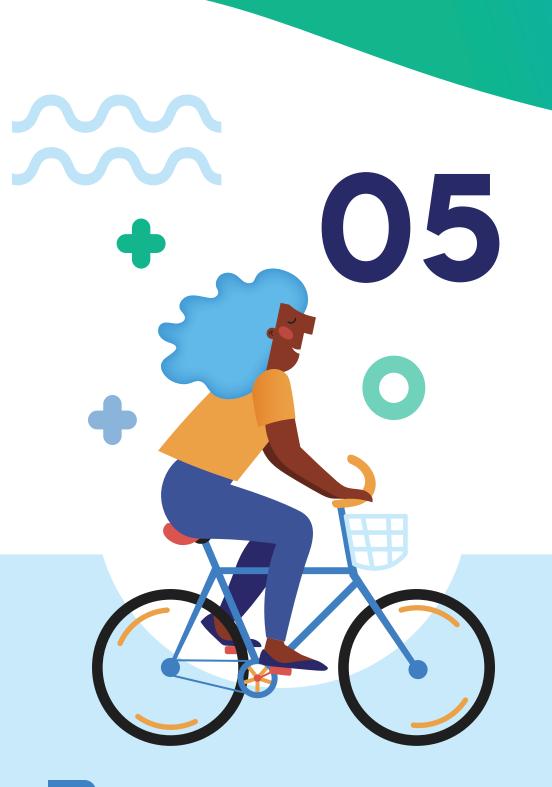
	NONPROFIT WEBSITES		
YOUR WINS	*	TO DO / GROCERY LIST	
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FAVORITE MEMORY:

BIGGEST CHALLENGE:

NEXT MONTH'S GOALS:







Last month, you focused on volunteers. This month, take some time to celebrate another invaluable group—your recurring donors.

Recurring donors—people who give to your nonprofit on a regular, committed basis are the unsung heroes of the nonprofit world. They're loyal, they're highly engaged, and they're very likely to support their favorite causes in multiple ways. They represent reliable, predictable revenue, and they frequently donate more over their relationship with a nonprofit than larger, one-time donors do.

Give your recurring donors a little extra love this month. They deserve it.

Let's talk about recurring donors:

- Do you give your recurring donors a special name (like "Animal Heros" or "Friends of Agloe Park")? If you don't, what are some fun names you could use for them?
- Which of your recurring donors has been giving the longest?
- What's something special you can do to show your recurring donors some extra appreciation this month?

May 05 - CALENDAR

MONTH-LONG	SUNDAY	MONDAY	TUESDAY		
OBSERVANCES:					
Asian American and Pacific Islander Heritage Month					
Military Appreciation	MS Awareness Week (April 25-May 1)				
Month Celiac Awareness Month	5 Cinco de Mayo International	6 Melanoma Monday National Nurses Day	7 National Foster Care Day		
ALS Awareness Month	Family Equality Day African World				
Mental Health Awareness Month	Heritage Day	Teacher Appreciation Week (May 6-10)			
National Historic Preservation Month	12 Mother's Day International Nurses Day	13 Tax Day World Art Day	14		
	19	20 National Rescue Dog Day World Bee Day	21		
	26	27 Memorial Day	28 World Blood Cancer Day		
			000		
	nnrofit Colondar				

		RECURRING	5 DONORS
WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4
-			
 8	9	10	11
World Red Cross Day		World Lupus Day Military Spouse Appreciation Day	
15	16	17	18
International Day of Families	Global Accessibility Awareness Day	National Endangered Species Day Day Against Homophobia and Transphobia	International Museum Day
22	23	24	25
	World Turtle Day	World Schizophrenia Day	
29	30	31	
	World Multiple Sclerosis Day		

May WEEKLY PLAN

MONTHLY RESOURCES:



Access Neon One's recently released report on recurring giving











WEEK 5: 😑 🙂 🙁

	RE	ECURRING DONORS
YOUR WINS	*	TO DO / GROCERY LIST
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FAVORITE MEMORY:

BIGGEST CHALLENGE:

NEXT MONTH'S GOALS:





JUNCAISING FUNDAMENTALS

For many nonprofits, June is the end of the fiscal year. It's the perfect time to review your progress and set goals and priorities for the next year.

But even if your organization's fiscal year doesn't end mid-year, June is still a great time to do a review of your year so far!

Here are some conversation starters you can use to evaluate your progress towards this year's goals:

- What was our annual fundraising goal? Are we on track to hit it?
- How are our donor retention and acquisition rates looking? Are we in a good place?

- What have we done this year that's worked really well? How can we build on that success?
- Is there anything we've done this year that hasn't worked the way we wanted? How can we fix that? Should we try something new instead?
- What wins can we celebrate this month?

A little self-reflection halfway through the year is a great way to celebrate your accomplishments, make adjustments to your strategy, and prepare for the next six months.

Even more conversation starters:

- Forget about your standard performance metrics: What fun or silly metrics can you measure at your organization? (Someone at Neon One reports how many cups of coffee they drink every quarter!)
- Which of your metrics are you most proud of?
- Are you stressed about any of your metrics? How can the people at your organization work together to come up with a solution that will alleviate some of that stress?

June

06 - CALENDAR

	SUNDAY	MONDAY	TUESDAY
MONTH-LONG OBSERVANCES:			
Pride Month Professional Wellness Month Zoo and Aquarium			
Month Adopt A Shelter Cat Month African-American Music Appreciation Month National Migraine	2 National Cancer Survivors Day	3	4
Autional Migraine & Headache Awareness Month	9 National Children's Day	10	11
	16 Father's Day	17	18 Autistic Pride Day
		Learning Disability V	Neek (June 17-23)
	23 International Women in Engineering Day	24	25
	(June 17-23)		
	30		
			~~~

	FUNDRA	ISING FUNDA	MENTALS
WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1
5	6	7	8
World Environment Day	National Higher Education Day		Global Wellness Day   World Oceans Day
12	13	14 World Blood Donor Day	15
19 Juneteenth	20 World Refugee Day	21	22 World Rainforest Day

26	27 National PTSD Awareness Day   National HIV Testing Day	28 Parents' Day	29
			NEONONE.COM

## June

#### WEEKLY PLAN

#### MONTHLY RESOURCES:



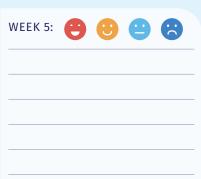
The Fundraiser's KPI Worksheet

WEEK 2:	•	•	9	;









	FUNDRAISING	FUNDAMENTALS
YOUR WIN:	s	TO DO / GROCERY LIST
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#### BIGGEST CHALLENGE:

#### NEXT MONTH'S GOALS:





# JULY THEME: NONPROFIT EVENTS

Summer barbecues. Fireworks shows. Beach trips. Community gatherings. July is a great month for all kinds of events—including events aimed at engaging your community.

Whether you're hosting a summer fundraiser or are already planning end-of-year events (look at you go!), this is a great time of year to focus on event planning. Break out the notebooks and colorful pens—you're going to create an amazing experience for the people who support your cause.

#### Let's talk about event planning:

- If you could run any kind of event for your next fundraiser, what would you do?
- What are your favorite and least favorite parts of event planning?
- What's the most memorable event you've attended? What could you borrow from that event and apply to your own?

### July 07 - Calendar

	SUNDAY	MONDAY	TUESDAY
MONTH-LONG OBSERVANCES: National Make a Difference to Children Month		1 International Joke Day Clean Beaches Week	2 ( July 1-7)
National Minority Mental Health Awareness Month Disability Pride Month	7	8	9
NOTES:	(July 1-7) Al-Hijra (Islamic New	Year) (July 7-8)	
	14	15 National Give Something Away Day	16
	21	22	23
	28 World Hepatitis Day	29	30 International Friendship Day

#### NONPROFIT EVENTS

WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
3	4 Independence Day	5	6

10 National Kitten Day	11 World Population Day	12	13
17 World Day for International Justice Dream Big (July 17-18)	18	19	20
24	25 National Hire a Veteran Day	26 National Disability Independence Day	27
31			



# WEEK 1: 😑 🙂 🙁 MONTHLY RESOURCES: 52 Nonprofit Event Ideas That **People Will Love** WEEK 2: 😑 🙂 🙁 WEEK 3: 😑 🙂 🙁 WEEK 4: 😛 🙂 😑 WEEK 5: 😑 🙂 🙁

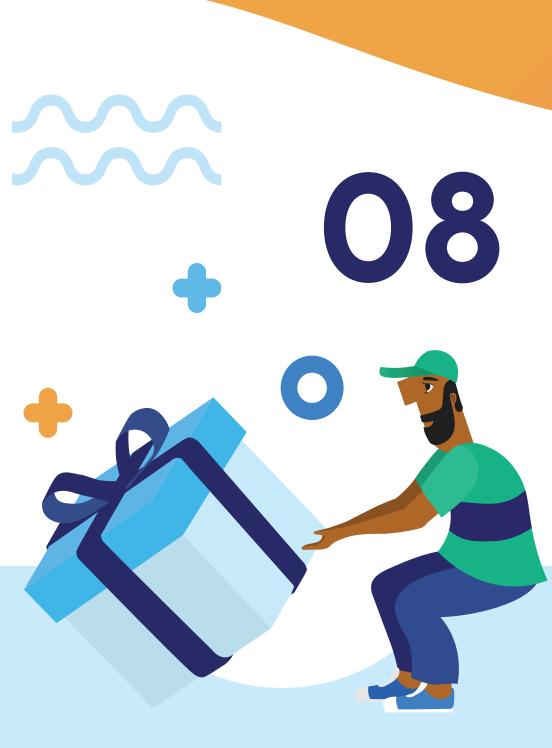
2024 Neon One Nonprofit Calendar

		NONPROFIT EVENTS
YOUR WINS	*	TO DO / GROCERY LIST
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#### BIGGEST CHALLENGE:

#### NEXT MONTH'S GOALS:







Did your stomach do a flip when you read the word "GivingTuesday?"

It's okay. That "oh my gosh, how is it already time to start thinking about this" reaction is exactly why we recommend thinking about GivingTuesday in August.

Last year, donors gave \$3.1 billion to nonprofits. For many nonprofits, the donations they raised on GivingTuesday were the result of months of planning!

If you start thinking about GivingTuesday now, you'll have more time to craft a campaign that inspires your community and rallies them around your cause.

Did you think we were going to make this suggestion without giving you some tools to help? Don't be silly!

#### GivingTuesday conversation starters:

- Did you donate to another nonprofit last GivingTuesday? What made you want to donate?
- What activity (email, social media post, etc.) prompted the most community engagement during your last GivingTuesday campaign?
- If you could only do one thing to get your community excited about GivingTuesday this year, what would you do?

# August

08 - CALENDAR

	SUNDAY	MONDAY	TUESDAY
MONTH-LONG OBSERVANCES:			
National Immunization Awareness Month			
National Eye Exam Month MedicAlert	4	5	6
Awareness Month Intersectionality Awareness Month			
NOTES:	11	12 International Youth Day	13
	18	19 World Humanitarian Day	20
	25	26 Women's Equality Day	27
		Day	

#### GIVINGTUESDAY KICKOFF!

WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1 National Minority Donor Awareness Day	2	3
7	8	9	10
Purple Heart Day	International Cat Day	International Day of the World's Indigenous Peoples   National Book Lovers Day	National Spoil Your Dog Day
14	15	16	17 National Nonprofit Day
21	22	23	24
28	29	30	31 International Overdose Awareness Day
			NEONONE.COM



#### MONTHLY RESOURCES:

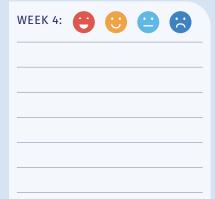


Check out our GivingTuesday Resource Center - New resources added every August!













	GIVINGTUESDAY KICKOFF!		
YOUR WINS	*	TO DO / GROCERY LIST	
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#### BIGGEST CHALLENGE:

#### NEXT MONTH'S GOALS:





# SEPTEMBER THEME: YEAR-END PLANNING BEGINS

Last month, you spent some time thinking about your GivingTuesday campaign. This year, turn your attention to the rest of your end-of-year activities.

If you're thinking that it's way too early for this, we feel you. Thinking about end-of-year fundraising in September can feel like buying Independence Day fireworks in March. But planning your campaign in advance is a great way to make sure it goes off without a hitch—and it helps mitigate some of the stress associated with last-minute decision-making.

#### It's time to chat about year-end giving:

- What activities got your donors most excited about supporting your cause last year?
- What last-minute tasks took you by surprise last December? Can you do those early this year to get them out of the way?
- How can you make your year-end fundraising period go as smoothly as possible this year?

## September

#### 09 - CALENDAR

	SUNDAY	MONDAY	TUESDAY
MONTH-LONG OBSERVANCES: Childhood Cancer Awareness Month Blood Cancer	1	2 Labor Day	3
Awareness Month National Recovery	8	9	10
Month NOTES:	International Literacy Day   Worldwide Cystic Fibrosis Day	World Adoption Day	World Suicide Prevention Day
	National Suicide Pre	vention Week (Sept. 8-	14)
	15 National Hispanic Heritage Month Begins   World Lymphoma Awareness Day	16	17 National Voter Registration Day
	22	23 Bisexual Visibility Day International Day of Sign Languages	24
	International Week of	the Deaf (Sept. 20-26)	
		Organ Donation Wee	ek (Sept. 23-29)
	29 World Heart Day   International Day of Awareness of Food	30	
	Loss and Waste <b>(Sept. 23-29)</b>		

#### YEAR-END PLANNING BEGINS

WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
4 National Wildlife Day   World Sexual Health Day	5 International Day of Charity   World Tsunami Awareness Day	6 National Food Bank Day   National Read a Book Day	7
 11	12	13	14 World Suicide Prevention Day
10	10	20	21

18	19	20	21
International Equal Pay Day			National Dance Day   International Day of Peace   World Alzheimer's Day
		International Week of	f the Deaf (Sept. 20-26)
25	26	27	28 National Public Lands Day



## September

#### WEEKLY PLAN

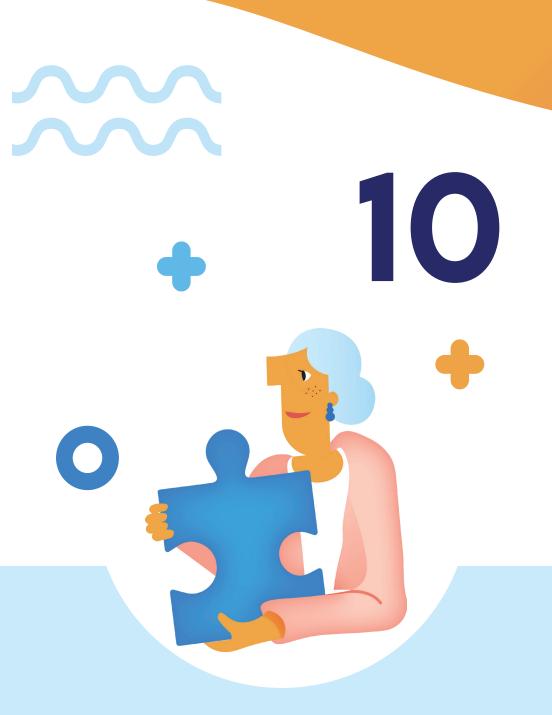
# WEEK 1: 🔁 🙂 😁 MONTHLY RESOURCE: **Year-End Fundraising Letter Templates** WEEK 2: 😑 🙂 🙁 WEEK 3: 😑 🙂 🙁 WEEK 4: 😛 🙂 🔛 WEEK 5: 😑 🙂 🙁

	YEAR-END	PLANNING BEGINS
YOUR WINS	*	TO DO / GROCERY LIST
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		•
		•

#### BIGGEST CHALLENGE:

#### NEXT MONTH'S GOALS:





# O C T O B E R

#### **THEME: CONNECTION & COMMUNITY**

We were going to take the theme for this month another route. What would be most useful to include here? A focus on virtual events? Advice on a communications strategy? Tips for telling stories that will move your community to support your work?

All of those things are useful. But you know what? October is a tough month. Fundraising is ramping back up after the (relatively) slower summer months. GivingTuesday and year-end campaigns are on the horizon. There's a lot to do. If connecting with other fundraising professionals would help you as you head into the busiest time of the year, you might be interested in the Connected Fundraising Community.

There's a QR code to join at the front of this planner. You don't have to be a Neon One user to join. Nobody's going to try to sell you anything. You don't even have to talk if you don't want to. It's just an opportunity to connect with others. We hope we see you there.

#### Self-care conversation starters:

- What calms you down when you're feeling stressed or anxious? Can you work those practices into your daily routine?
- What tasks or activities cause you the most stress? What steps can you take to mitigate that stress response?
- If you could keep one thing in your office that will bring you joy or peace during busy times, what would it be?

# October

#### 10 - CALENDAR

	SUNDAY	MONDAY	TUESDAY
MONTH-LONG OBSERVANCES: Domestic Violence Awareness Month Down Syndrome			1 International Day of Older Persons   International Music Day   World Vegetarian Day
Awareness Month Breast Cancer Awareness Month National Disability Employment Global Diversity Awareness Month	6 World Cerebral Palsy Day	7 National Child Health Day   World Habitat Day	8
NOTES:	13	14 Indigenous Peoples' Day	15 End of National Hispanic Heritage Month
	20	21	22
	Sukkot (October 16-23	3)	
	27	28	29 World Psoriasis Day   World Stroke Day
			Diwali (October 29-

	CONNE	ECTION & CO	MMUNITY
WEDNESDAY	THURSDAY		SATURDAY
2 International Day of	3	4 World Animal Day	5 National Do
Non-Violence		World Annual Day	Something Nice Day   World Teachers' Day
Rosh Hashanah (Octo	ber 2-4)		
9	10	11	12
National Emergency Nurses Day World Mental Health Day   World Day Against the Death Penalty   World	Day   World Day Against the Death	National Coming Out Day   International Day of the Girl	World Hospice and Palliative Care Day
	World Sight Day	Yom Kippur (October	11-12)
16 Bosses Day   Global Cat Day   World Food Day	17 International Day for the Eradication of Poverty	18 National Mammography Day	19
Sukkot (October 16-23)			1
 Generosity Xchange (	October 16-17)		
23	24	25 International Artist Day	26 National Make a Difference Day
30	31 Halloween		
November 3)			
			NEONONE.COM

# October

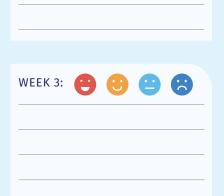
#### WEEKLY PLAN

#### MONTHLY RESOURCE:

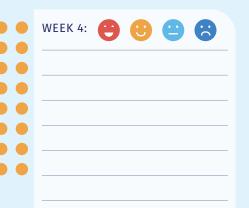


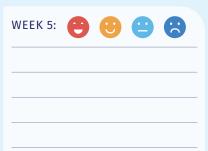
Join us at Generosity Xchange October 16-17

WEEK 2:	•	•	9	;;



WEEK 1: 😑 🙂 😁





NONPROFIT EVENTS
TO DO / GROCERY LIST
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#### BIGGEST CHALLENGE:

#### NEXT MONTH'S GOALS:





# NOVEMBER

#### **THEME: THANKFULNESS & GRATITUDE**

We know what you're thinking "Thankfulness? As a theme for November? Groundbreaking!"

Sure, it's not the most original idea but people emphasize being thankful this month because it's important! And, if we're being honest, prioritizing thankfulness right now will make next month's end-of-year fundraising push more effective:

- Leading with gratitude in November will make people more receptive to your GivingTuesday and year-end appeals
- Preparing thank-you messaging for those upcoming campaigns will simplify your workload later on (nobody likes trying to write a heartfelt thank-

you message the day after a huge campaign)

- Intentionally communicating your gratitude after GivingTuesday—and reporting donors' impact after the big day—will make people more likely to give again at the end of the year
- Fantastic thank-you and impact messaging after the end of the year will improve your donor retention in 2025

Take some time this month to tell your community how thankful you are for their generosity. Show them what they've helped accomplish in your community. And get a head start on the thank-you messaging you'll use at the end of the year.

#### Even more conversation starters:

- Who in your community deserves an extra-special thank-you message this month?
- What creative ways would you like to use as you thank your community members for their support?
- What impact story from your community made the biggest impression on you this year? How can you share that story with your supporters?

## November

#### 11 - CALENDAR

MONTH-LONG	SUNDAY	MONDAY	TUESDAY
OBSERVANCES:			
No Shave November			
National Alzheimer's Disease Awareness Month			
Lung Cancer Awareness Month	3 Daylight Saving	4	5
National Diabetes Month	Time Ends		
Native American Heritage Month			
Epilepsy Awareness Month	10	11	12
NOTES:		Veterans Day   Remembrance Day	World Pneumonia Day
	17	18	19
	24	25	26
		International Day for the Elimination of Violence Against	
		Women	

	THANK	FULNESS & G	RATITUDE
WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1 World Vegan Day	2
6	7	8	9
13 World Kindness Day	14 World Diabetes Day	15 National Philanthropy Day   America Recycles Day	16 International Day for Tolerance
20 Transgender Day of Remembrance   World Children's Day	21	22	23
27	28 Thanksgiving	29 Native American Heritage Day   Black Friday	30 Small Business Saturday
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### November

#### WEEKLY PLAN

#### MONTHLY RESOURCE:



How to Write the Best-Ever GivingTuesday Thank You

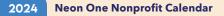










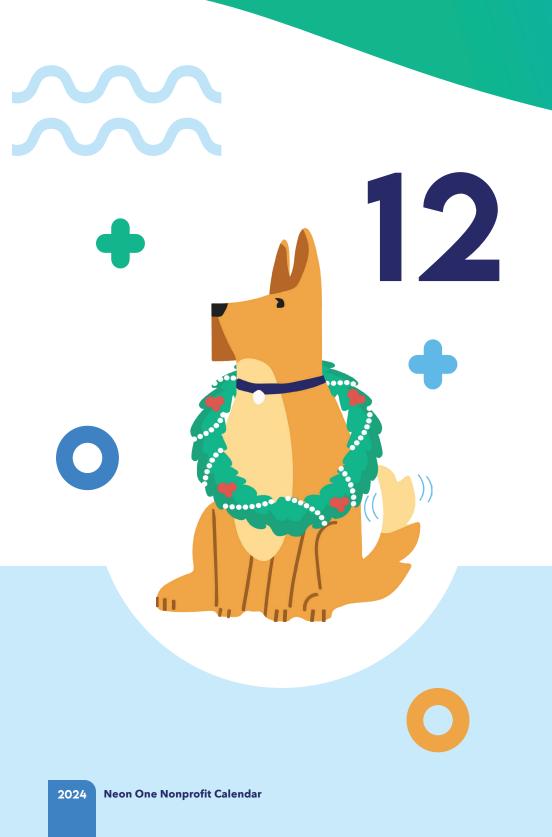


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YOU	IR WINS	¥ .	TO DO / GROCERY LIST

#### BIGGEST CHALLENGE:

#### NEXT MONTH'S GOALS:





# DECEMBER

#### **THEME: CELEBRATE!**

How is it December already?!

You're nearly there. This is a big month—you've got GivingTuesday, the end-of-year giving push, planning for next year ... plus all the joys and hassles of the holiday season.

In case you need it, here's a reminder: Your work is important. And your donors love your work! When you're sending appeals and making asks and connecting with supporters this month, remember that you're not pestering them or being a burden. You're inviting your donors to support a cause they care about. You're giving them the opportunity to do something they love.

You're going to do a great job.

#### End-of-year conversation starters:

- What can you do to surprise and delight your community members this month?
- What steps can everyone at your organization take to support each other this month?
- What tasks can you automate (or eliminate) to make the end-of-year fundraising period go more smoothly?

# December

#### 12 - CALENDAR

	SUNDAY	MONDAY	TUESDAY
	1	2	3
MONTH-LONG OBSERVANCES:	World AIDS DAY	International Day for the Abolition of Slavery	GivingTuesday   International Day of Persons with
Seasonal Depression Awareness Month			Disabilities
Universal Human Rights Month	8	9 International Day	10 Human Rights Day
NOTES:		of Commemoration and Dignity of the Victims of the Crime of Genocide	
	15	16	17
	22	23	24 Christmas Eve
	29	30	31
			annhan 25 January 2)
			ecember 25-January 2) ecember 26-January 1)
		(De	

#### CELEBRATE!

WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
<b>4</b> Wildlife Conservation Day	5 International Volunteer Day	6	7	
11	12 Universal Health Coverage Day	13	14	
18	19	20 International Human Solidarity Day	21	
 25 Christmas Day	26	27	28	
Hannukah (December 25-January 2)				
	Kwanzaa (December 2	26-January 1)		

### December

#### WEEKLY PLAN

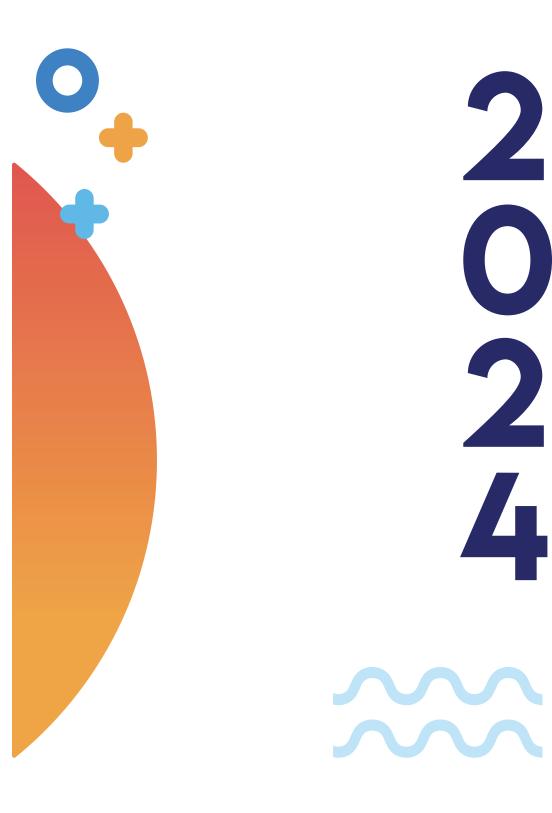
MONTHLY RESOURCE:	WEEK 1: 🕑 🙂 😩 😸
WEEK 2: 🐑 🕲 🙄 <table-cell></table-cell>	WEEK 3: 😧 🕲 😩 😸
WEEK 4: 😌 🙂 <table-cell></table-cell>	WEEK 5: 🕑 🕑 🖄 🔅

	RE	CURRING DONORS
YOUR WINS	*	TO DO / GROCERY LIST
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#### BIGGEST CHALLENGE:

#### NEXT MONTH'S GOALS:





Neon One connects nonprofits with the technology and resources that empower them to build a community of generosity. We believe that small to mid-sized nonprofits thrive when enabled with a platform designed to create magical generosity experiences.

Our products are designed to manage the full range of nonprofit operational needs, from marketing and revenue generation to program operations and financial reconciliation.

Learn more about the products—including Neon CRM, Neon Websites, Neon Giving Days, Neon Fundraise, Neon Pay, and more—at neonone.com.



